



## Amir Qayumi Anaraki

Business Consulting in Cyberspace

Master : Marketing management At Azad

### **Personal Information**

Age: 29 Years

Gender: Male

Location: Mashhad

Marital Status: Single

#### **Contact Details**

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Address: Mashhad

### **Exprience & Salary**

Work Experience: 11 Years

## **Work Experience**

#### IT manager

January 2023 until now (3 months)

BojanGroup Iran Mashhad

Assessing the IT needs of the group and finding ways to improve existing systems to increase productivity, security and efficiency

Recommend new technology based update for collection

Formulation and monitoring of IT policy

Implementing security measures and best practices for the collection

Planning and monitoring IT projects such as changing structures, updating systems and preventing downtime

Identifying information technology training opportunities to teach employees the optimal use of existing systems

Securing the network, data and information systems of the collection and protecting them against hackers and malware

Supervising the installation of network equipment and collection systems

Examining the needs related to the IT and communication department and fulfilling them

Providing suitable solutions to optimize IT & ICT sector processes

Adding new technologies to collection systems as needed

Knowledge management in the organization

Introducing the best platform for storing information

Determining short-term, medium-term and long-term goals for the IT department of the complex

Ensuring the access of the collection staff to the network

Proposing improvement solutions to the management for the effectiveness of the management system

Determining user access levels and implementing it

Checking the list of information and communication technology equipment and their codina

Preparation and compilation of instructions and guides needed for software users

Coordinating to install and launch software requested by users

Coordination to update antivirus and user software

Service and maintenance of technology and information equipment

Planning to backup information and data

Dealing with users' software and hardware requests

Preparation of information on the purchase of information technology equipment

Coordinating and supervising the design of the company's website in cooperation with the supplier

Evaluation and selection of technology and information service providers

## Senior Business Consultant

January 2023 until now (3 months)

Bojan Academy

Iran Mashhad

Providing business consultant for better development of educational departments Supervision of the site design development team

Supervising the digital marketing team

## Business Consulting in Cyberspace

July 2021 until now (1 year and 9 months)

#### Bojan Tejarat Kish

Iran Mashhad

I am in charge of consulting and mentoring activities in the virtual space of other subbranches of Bojan Tejarat Kish company.

Brand names:

AlamdarGroup - Renzo House - Zenit Home Mashhad - Prata Mashhad - Marmorino Mashhad - Microcement Mashhad

## Sales Representative

June 2015 until now (7 years and 10 months)

Asiatech Iran Tehran

Supervisor of Cyberspace

July 2022 until February 2023 (7 months)

Brandtarinha Iran Mashhad

Creating a digital marketing team to operate in the virtual space

Business consulting for clients

Supervise site development

Doing human resources affairs

Holding training classes for company personnel

Answering customer questions online

## PR Manager

February 2021 until December 2023 (1 year and 10 months)

Bojan Tejarat Kish

Creating a digital marketing team to operate in the virtual space

Establishing business relations with domestic and foreign companies

Supervise site development

Monitoring the correct implementation of the CRM process

Doing human resources affairs

Holding training classes for company personnel

Answering customer questions online

Webmaster

April 2012 until June 2021 (9 years and 2 months)

Iran Mashhad

PardisGame Iran Tehran

**Teacher** November 2021 until April 2021 (5 months)

Ilia Data Processing Generation Iran Mashhad

#### Senior Operations Manager

May 2020 until January 2021 (8 months)

BrandShow Iran Mashhad

Full supervision of the activities of all company personnel

Creating a digital marketing team to operate in the virtual space

Establishing business relations with domestic and foreign companies

Supervise site development

Monitoring the correct implementation of the CRM process

Doing human resources affairs

Holding training classes for company personnel

Answering customer questions online

## **Head of Cyberspace**

December 2020 until April 2020 (4 months)

BrandTarinHa

Creating a digital marketing team to operate in the virtual space

Business consulting for clients

Supervise site development

Doing human resources affairs

Holding training classes for company personnel

Answering customer questions online

## Social Network Manager

April 2019 until April 2020 (11 months)

Elixir Kavan Spud Hor Jam Trading Company

Iran Mashhad

Iran Mashhad

## Public Relations Manager

November 2017 until May 2019 (2 years and 6 months)

Farda Iranian White Designers Company

Iran Mashhad

Content Creator

Doing human resources affairs

Answering customer questions online

#### **Education**

Master: Marketing management

2017 - 2019

Azad GPA: 18.41

**Bachelor: Civil engineering** 

2012 - 2016

Azad

# **Training Courses ICDL** Technical and Vocational Training Organization Course Duration: 2 months 2023 Master of Business Administration, Strategic Management Major Mahan Business School Course Duration: 14 Month 2021 The first national conference on systems thinking in action Mashhad Ferdowsi University Course Duration: 12 Hours Languages Arabic | Pre Intermediate English | Upper Intermediate Software Windows Server | Intermediate Wordpress | Intermediate Google Analytics | Intermediate Google Search Console | Intermediate Trello | Intermediate Microsoft Word | Intermediate Microsoft Excel | Intermediate Adobe Photoshop | Basic **Additional Skills** Instructor in the field of digital marketing Advertising Campaign Management **Projects & Academic experiences** Instagram and website advertising campaigns 2020 Volunteer activities

Blood donor 2018

Member of Mahak Charity 2016

## **About Me**

I am Amir Qayumi, a business consulting in virtual space, and I have started my business in 2011, and I have cooperated with many companies and help them to develop their businesses in virtual space.